

A photograph of a large-scale construction project. In the foreground, a large, white, curved pipe or liner is being installed in a deep, reddish-brown earthen trench. In the background, a yellow excavator with a long boom is positioned on a higher level of the trench, and several workers in hard hats are visible near the pipe. The scene is set against a backdrop of steep, eroded soil walls.

Trunkline Gas Company Conversion



ENERGY TRANSFER

Agenda

- ETE Overview
- Conversion Overview
- Conversion Timeline
- Major Conversion Issues Raised
 - Capacity
 - Reliability
 - Michigan
 - Contract Status
- Summary
- Questions



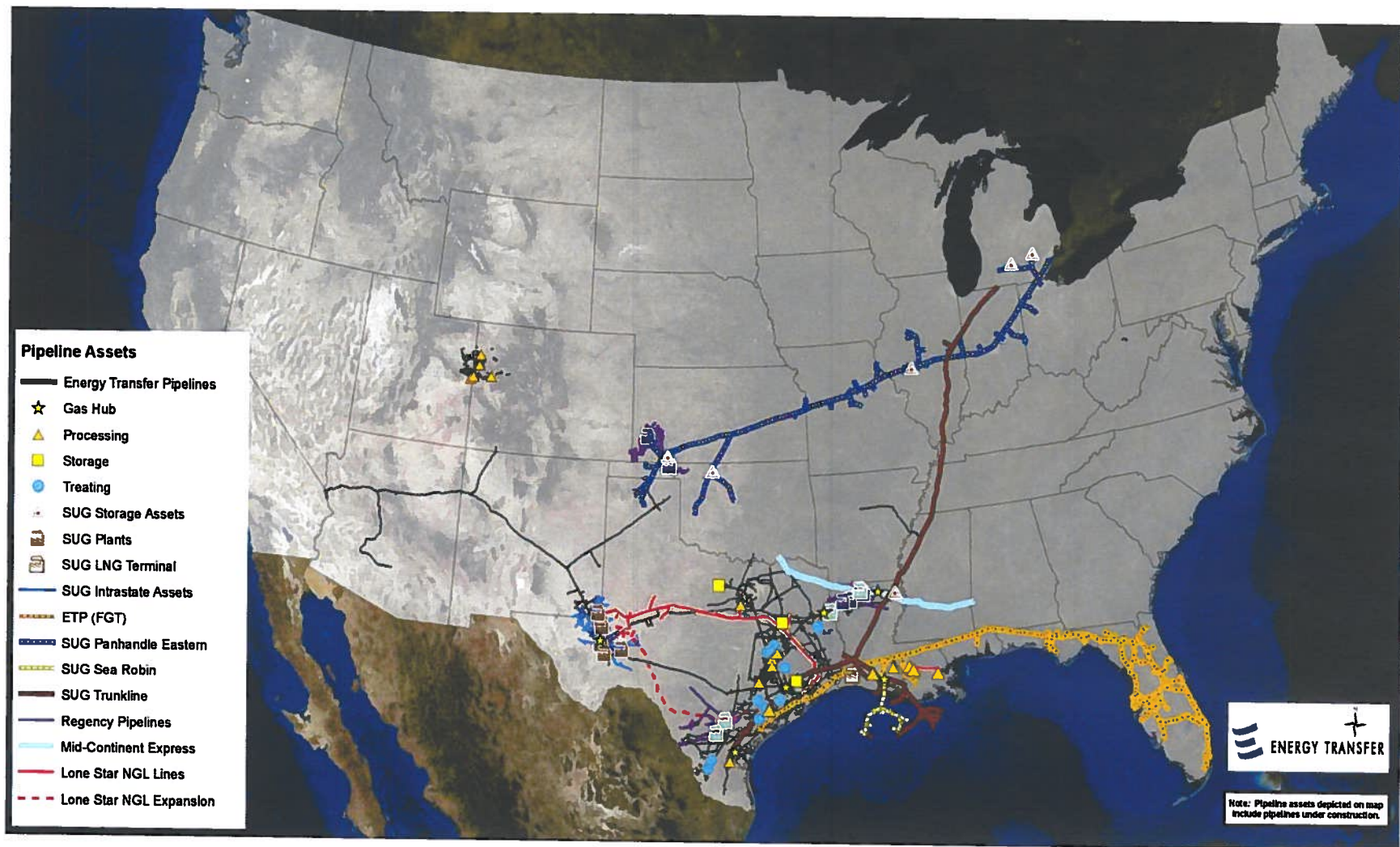
Energy Transfer Overview



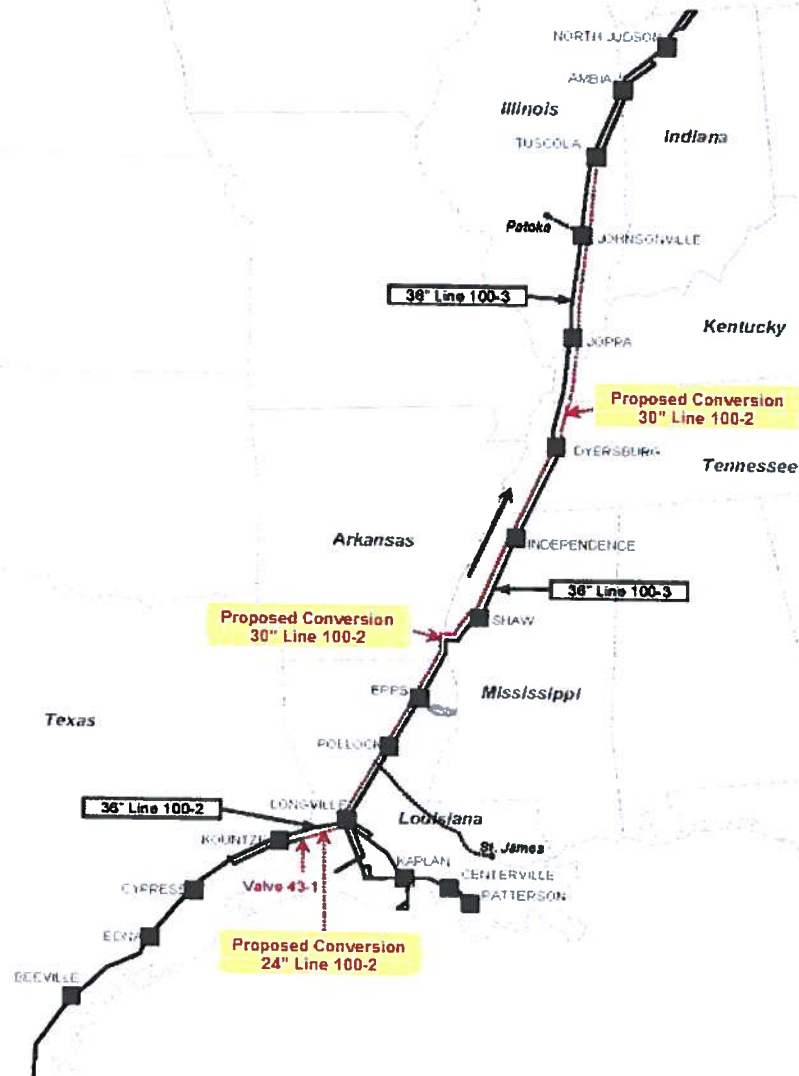
- **The Energy Transfer family is a diversified organization comprised of:**
 - Southern Union (SUG), a wholly-owned investment grade subsidiary with transportation, storage, gathering and processing and distribution operations
 - Energy Transfer Partners (ETP), a large-cap, investment grade MLP with intrastate transportation and storage, interstate transportation, midstream operations and fractionation and liquids transportation operations
 - Regency Energy Partners (RGP), a mid-cap MLP with gathering and processing, transportation, contract compression, contract treating, fractionation and liquids transportation operations
- **Fully consolidated, ETE owns*:**
 - Approximately 45,000 miles of natural gas and natural gas liquids (NGL) gathering and transportation pipelines
 - 51 natural gas processing, conditioning, and treating facilities
 - 142 Bcf of natural gas storage capacity
 - 47 million bbls working NGL storage capacity
 - 1 fractionator (2 more under construction)
 - One of North America's largest liquefied natural gas import terminals
 - More than 3,500,000 hp compression capacity

*Does not include recently acquired SUN/SXL assets

Energy Transfer Asset Overview



Trunkline Conversion Overview



Capacity Impact

- Mainline Conversion:
597,000 Dth/d
- Texas Conversion:
189,000 Dth/d

Horse Power Impact

- 15,850 HP reduction



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Conversion Timeline



Spring 2013

Anticipated FERC Approval

July 26, 2012

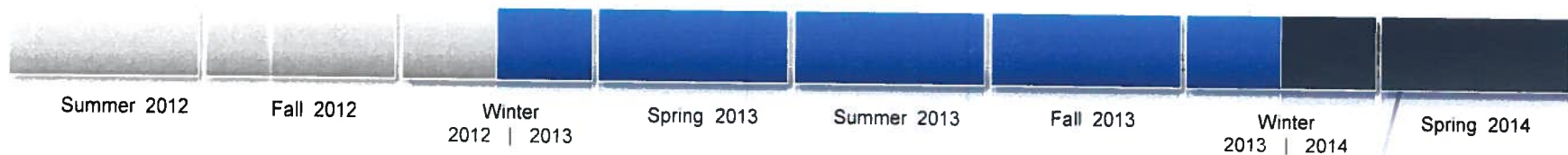
FERC Conversion Filing

Summer 2013

Non-Capacity
Impacting
Conversion/
Construction Begins

November 2013

Impacted Gas
Facilities
Out of Service



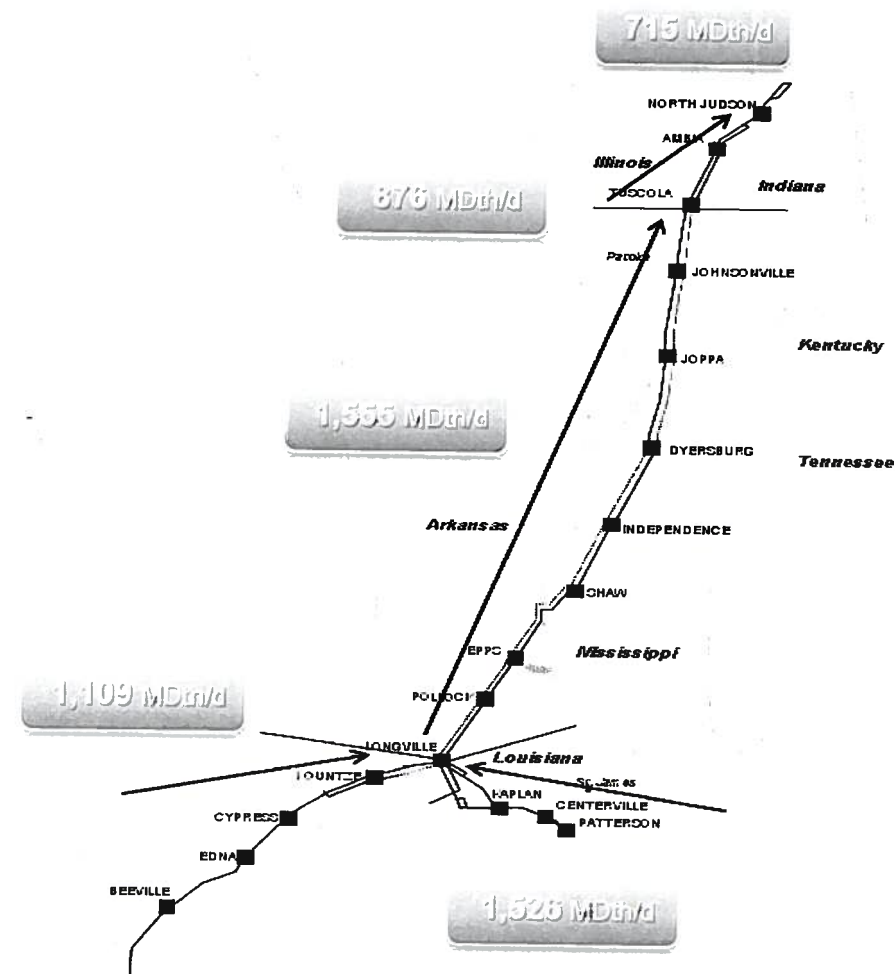
Spring 2014

Crude Oil
Facilities In-service

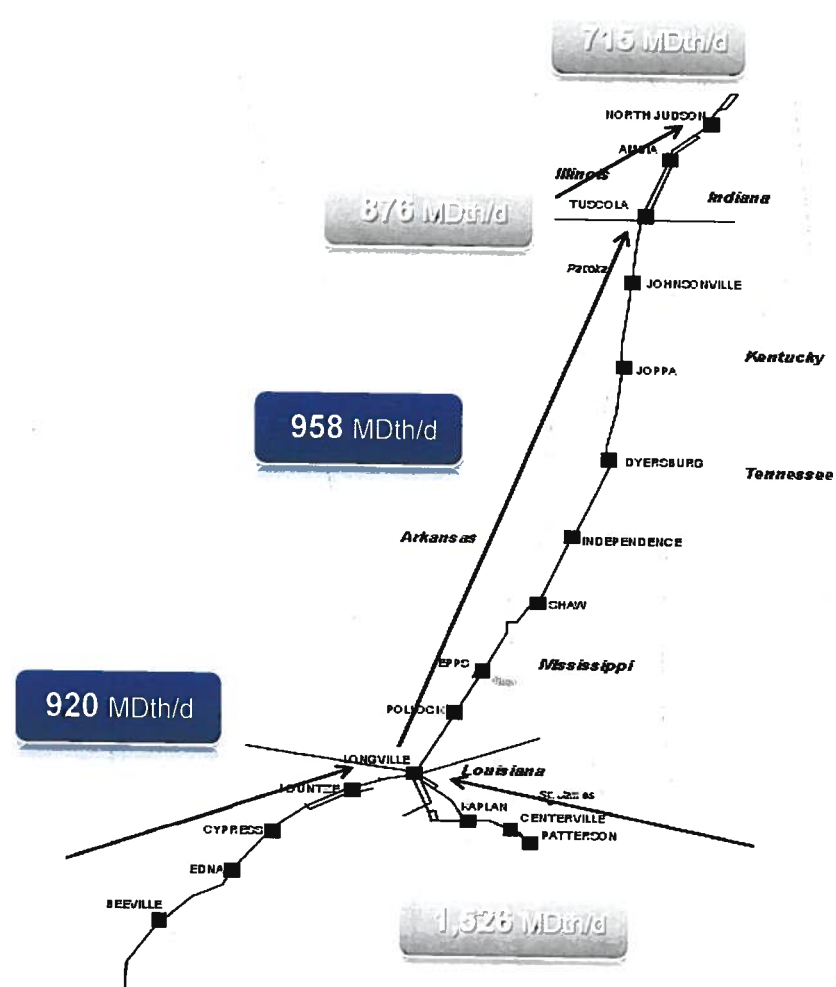


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Capacity – System Wide



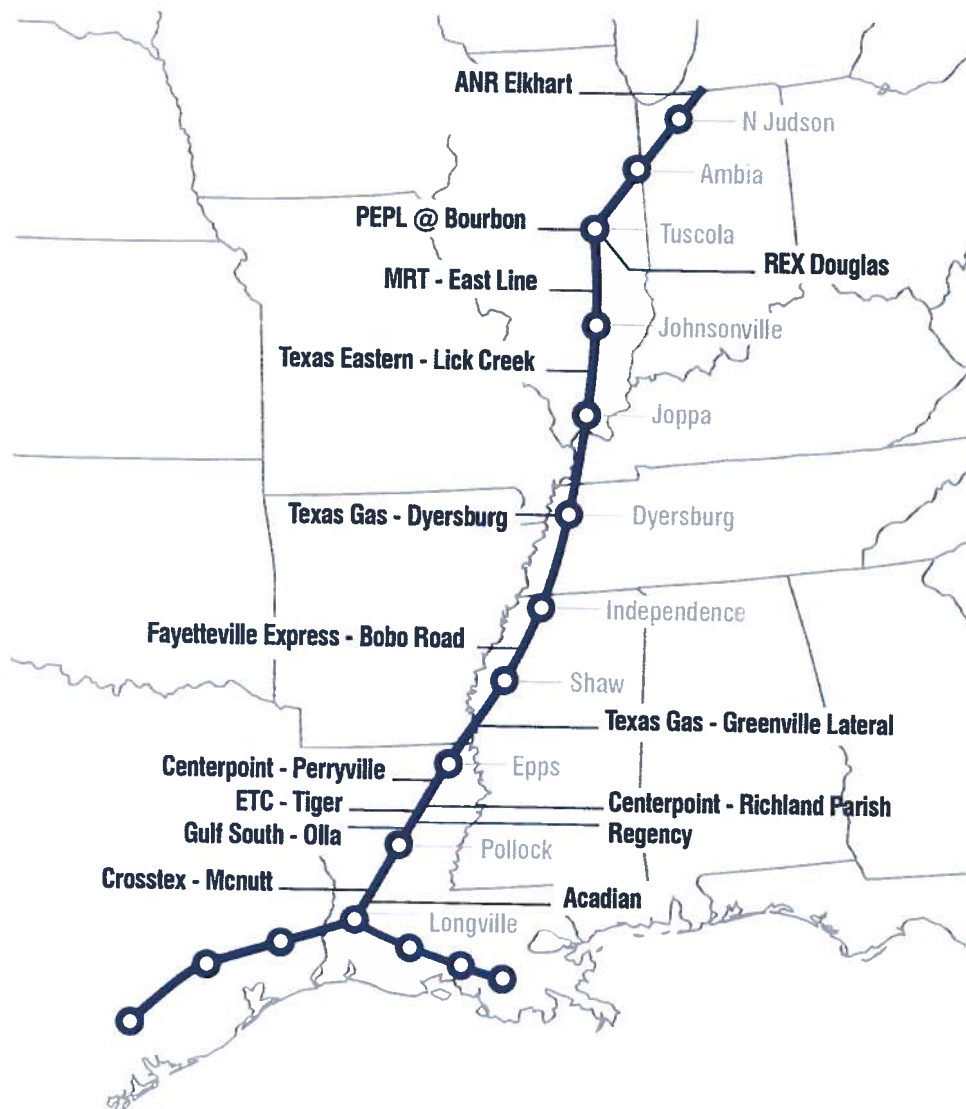
Pre-Conversion



Post-Conversion

■ Capacity Modification

Reliability – Multiple TGC Mainline Supply Sources



Z1A Receipts 5,766,000

Z1B Receipts 1,100,000

Z2 Receipts 50,000

Total Receipt Capacity 6,916,000 (Dth/d)

Station	Location	Capacity
ANR Elkhart	80004	50,000
PEPL @ Bourbon	80023	700,000
REX Douglas	82745	175,000
MRT - East Line	82743	50,000
Texas Eastern - Lick Creek	93074	175,000
Texas Gas - Dyersburg	80070	150,000
Fayetteville Express - Bobo Rd.	82747	900,000
Texas Gas Greenville Lateral	85744	500,000
Centerpoint - Perryville	93073	70,000
Centerpoint - Richland Parish	82738	1,000,000
ETC - Tiger	82752	566,000
Regency	82804	1,000,000
Gulf South - Olla	81720	700,000
Crosstex - McNutt	82827	380,000
Acadian	82861	500,000



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Michigan – Pipelines Serving the State

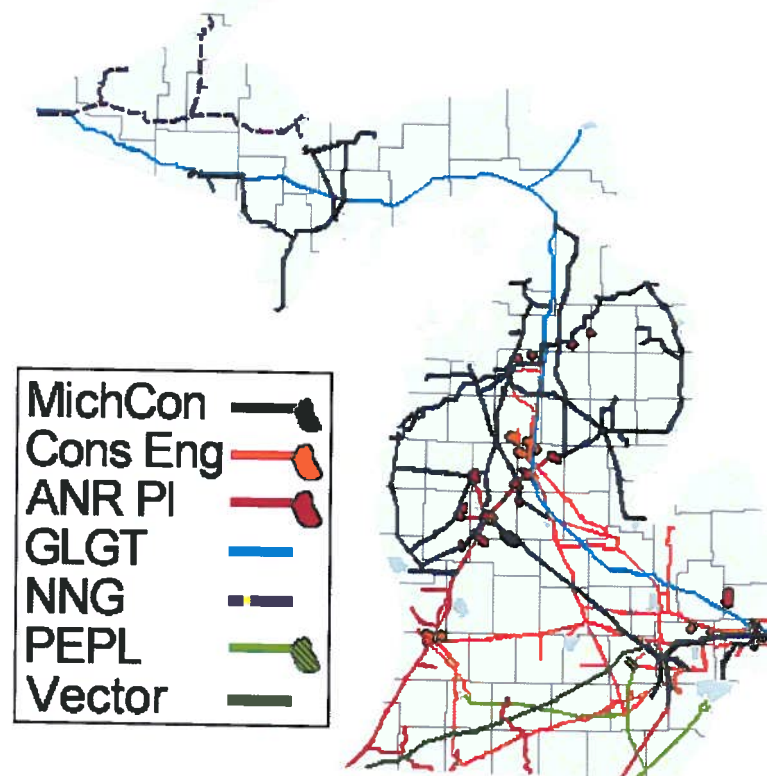


Interstate Pipelines ^{1/}

- ANR Pipeline Company
- Great Lakes Gas Transmission
- Northern Natural Gas Company
- Panhandle Eastern Pipe Line Company
- Trunkline Gas Company
- Vector Pipeline Company

Non-Interstate Pipelines ^{1/}

- Bluewater Pipeline Company
- Michigan Consolidated Gas Company



Pipeline Capacity Into Michigan: 9,557 MMcf/d ^{2/}

^{1/} Michigan Public Service Commission: <http://www.dleg.state.mi.us/mpsc/gas/pllinks.htm>

^{2/} Energy Information Administration: <http://www.eia.gov/naturalgas/data.cfm#pipelines>

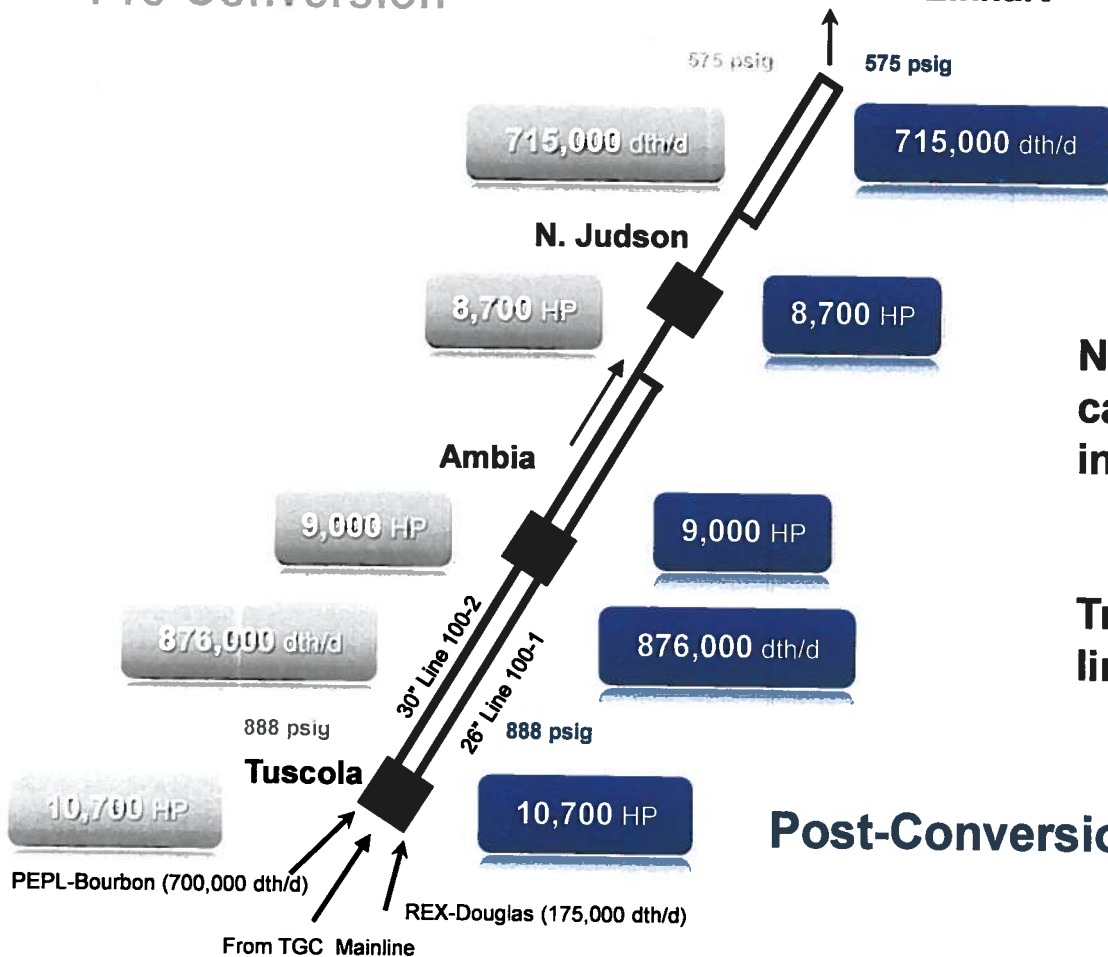


Michigan – Capacity



Pre-Conversion

Consumers - Elkhart



No change in Trunkline capacity or delivery pressure into Michigan

Trunkline continues looped line service into Michigan

Post-Conversion

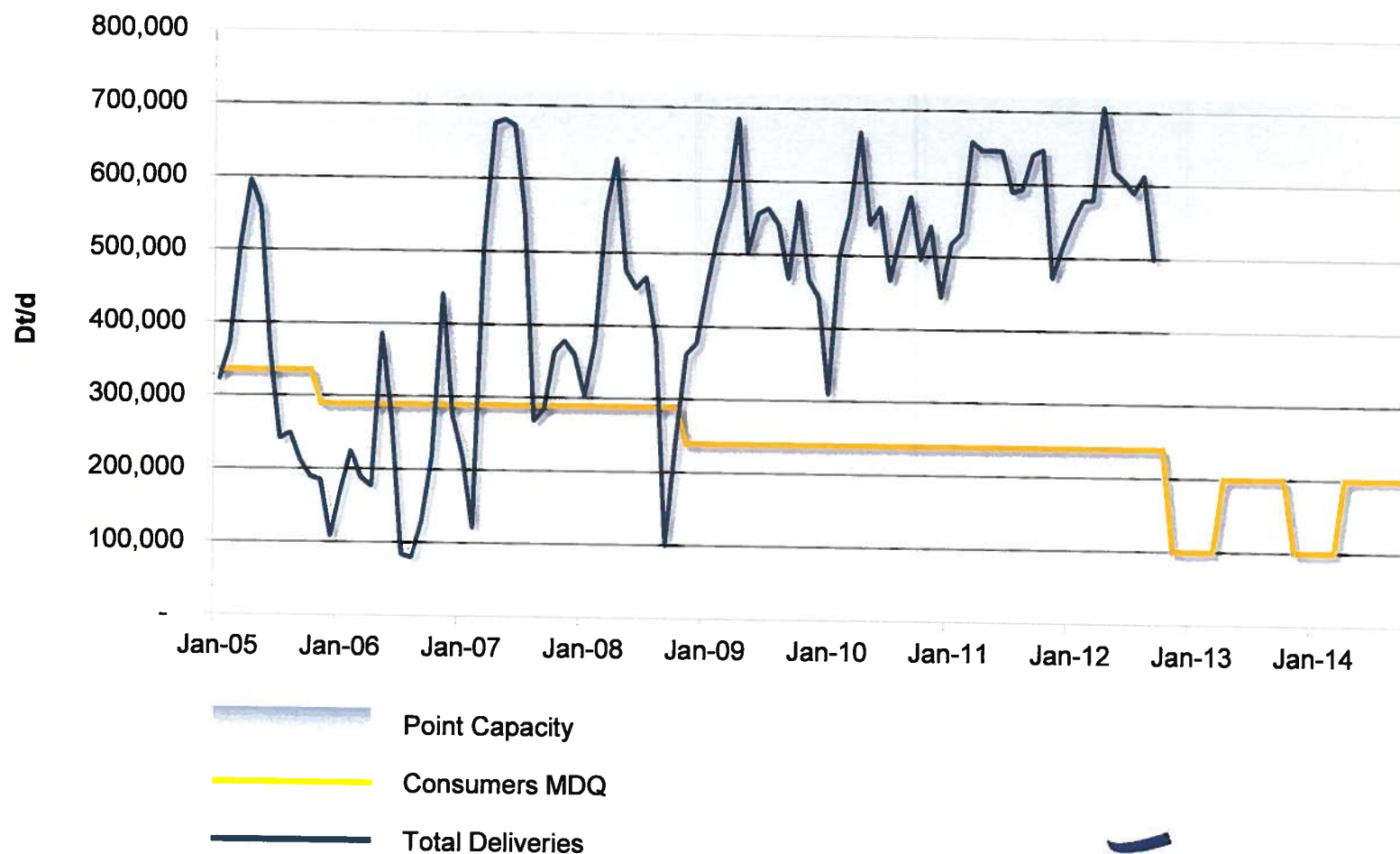


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Michigan – Consumers Capacity



Consumers Energy Contracted Capacity vs. Total Deliveries to Elkhart





- **Post-Conversion Contract Portfolio Snapshot:**

<u>Remaining Term</u>	<u>MDQ</u>	<u>% of Tariff</u>
>= 3 yrs	603,992 Dth/d	62%
< 3 yrs & >= 1 yr	168,730 Dth/d	68%
<1 yr	180,662 Dth/d	71%

Summary

Capacity (Post-Conversion)

- **Trunkline will continue to have capacity to serve all firm customer commitments**
 - The contracted level on the system on November 1, 2013 is less than the capacity of the remaining facilities, with approximately 35% under contracts expiring within three years
- **There will be no change in capacity at any receipt or delivery point on the system**

Reliability (Post-Conversion)

- **Bi-directional mainline flow capability provides multiple pathing options**
- **6.9 Bcf/d of market-area receipt capability, over seven times the capacity of the remaining mainline**
- **Multiple supply alternatives exist from the Gulf Coast to Tuscola, Illinois**



Summary



Michigan Service (Post-Conversion)

- Trunkline's delivery capacity and pressure to the state of Michigan will remain the same both before and after the conversion
- The core market area downstream of Tuscola, Illinois will continue to be served by looped pipelines with access to multiple supply sources

Rates

- Trunkline is proposing no changes to its existing rates for service

